Message Text

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ACTION TRSE-00

INFO OCT-01 EA-11 ISO-00 AID-20 EB-11 COME-00 NEA-14 RSC-01

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R 250839Z SEP 74
FM AMEMBASSY MANILA
TO AMEMBASSY DACCA
INFO SECSTATE WASHDC 7128

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USADB

E O 11653: ADS, DECLAS 12/31/74
TAGS: EAID, EFIN, BG
SUBJ: WEST ZONE POWER PROJECT-PROPOSED CONTRACT AWARDS

REF: DACCA 4237

- 1. SUBSTANCE REFTEL AS WELL AS THAT OF TWO INTERESTED PARTY MESSAGES PASSED TO G.E. REP, J.J. MAJORS, HERE FOR CONTRACT EVALUATION. MAJORS DID NOT SEEM UNDULY CONCERNED ABOUT ALLEGATIONS AND BANK STAFF SUBSEQUENTLY VERIFIED THAT, TO THEIR KNOWLEDGE, BIDS WERE EVALUATED FAIRLY WITH RESPECT TO BOTH SUMITOMO AND G.E. SUMITOMO BID ROUGHLY 3 PERCENT LOWER THAN G.E.
- 2. DECISIVE FACTOR IN AWARD OF CONTRACT THIRTEEN MONTH DELIVERY TIME PROMISED BY SUMITOMO WHICH IS CONSIDERABLY SHORTER THAN THAT PROMISED BY G.E. ON THAT BASIS, CONSULTANT, BENGALIS, AND BANK STAFF INCLINED TO FAVOR SUMITOMO BID.
- 3. ADB MUST REVIEW AND APPROVE CONTRACT EVALUATION AND BID AWARD WHICH SHOULD BE CONCLUDED IN NEXT FEW DAYS. AT THIS POINT, SEEMS FAIRLY CLEAR THAT SUMITOMO WILL BE AWARDED CONTRACT UNLESS MAJOR DIFFICULTIES LIMITED OFFICIAL USE

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ARISE REGARDING SUMITOMO'S ABILITY TO MEET THEIR

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PROMISED THIRTEEN MONTH DELIVERY DEADLINE. SULLIVAN	
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Message Attributes

Automatic Decaptioning: X Capture Date: 01 JAN 1994 Channel Indicators: n/a

Current Classification: UNCLASSIFIED

Concepts: ELECTRIC POWER PLANTS, PROPOSALS (BID), CONTRACTS

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Disposition Comment: 25 YEAR REVIEW
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TAGS: EAID, EFIN, BG, US, GENERAL ELECTRIC CORPORATION, SUMITOMO, (MAJORS, J J)

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